

**Billing**

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**Ship Via BEST WAY**  
**Instructions Ship Partial**

**Tony Hayes**  
 tony.hayes@cgwireless.com  
 214-763-7987

Prepared for **THE CAMBRIDGE GROUP** (Account #50512)  
 via **MR THE CAMBRIDGE GROUP**  
 on **5/14/2024**.  
 Valid 90 days subject to acceptance by EFJohnson.

**Comments**

**1. NX-5700K**

VHF(136-174MHZ),50W,NXDM CONV/TYPB-C TRUCKING

**5**

Subtotal:	\$5,266.00
-20% List Price Discount:	(\$1,193.20)
<b>YOUR PRICE FOR 5:</b>	<b>\$4,772.80</b>
<b>PRICE PER UNIT:</b>	<b>\$954.56</b>

**2. KWD-5100CV**

LICENSE KEY FOR P25 CONVENTIONAL

**5**

Subtotal:	\$3,103.00
-20% List Price Discount:	(\$621.00)
<b>YOUR PRICE FOR 5:</b>	<b>\$2,484.00</b>
<b>PRICE PER UNIT:</b>	<b>\$496.80</b>

**Subtotal** **\$7,256.80**

Submission of this quotation is preliminary and is subject to review and acceptance by E.F. Johnson Company ("EFJohnson"). Acceptance by EFJohnson shall be granted only by issuance of a sales order acknowledgement form by the EFJohnson Order Management Group. All orders accepted by EFJohnson shall be governed by the terms and conditions of the dealer agreement by and between dealer and EFJohnson or EFJohnson's standard by and between the end user customer and EFJohnson, whichever is applicable.



Montague Street

System Proposal for:

Date: 2/7/2004

Proposal # 24012800R1

Qty Model # Description

Dispatch Position Items

2	750M-MAXplus	The Mindshare 10650MMaxplus Dispatch Processor is a complete dispatch workstation, providing interfaces to all common audio accessories such as headset jacks, foot-switches, speakers, desk microphones, a NENA telephone interface, and more. In addition it incorporates an Intel 8 COM Express processor. This provides the user interface and does all the VoIP communications, allowing the audio system via an internal USB connection. <b>NO POSITION PC IS REQUIRED</b>	\$5,633	\$13,366	\$5,646.89	\$11,083.78	
1	MS-CALLHST	Instant Recall Line & Global History Interface - Mindshare provides a robust full-functioned Call Logging capability at each Position with the ability to selectively recall specific conversations as needed, either by Individual Channel Line....or Globally	NC	NC		NC	
2	MS-LOGGER	Radio / Phone Master Logger Recorder Interface - Easy logging recorder interface to IP recorders Direct IP streaming of position audio to VoIP capable recorders Legacy analog recorder outputs on RJ45 and AudioMAX Open interface specifications... multiple IP recorder vendors Analog recorder outputs are also provided for legacy recorder systems	NC	NC	NC	NC	
2	750M-FTSW-000	Console Position Footswitch, Single	\$336	\$872	\$278.88	\$667.76	
4	750M-600-002	MS Position Speaker - Designed specifically for the requirements of communication dispatch consoles. Up to eight speaker modules are supported by each Mindshare audio and accessory interface, providing greater flexibility in creating monitor groups in separate speakers. Each Mindshare 10650MS speaker module is housed in a compact enclosure with volume control and green power/red activity indicator LED's	\$372	\$1,488	\$308.76	\$1,235.04	
2	750M-400-000	Operator Headset Jack, Single Line, for the MAXplus audio and accessory interface that allows the use of standard dual phone and 6 conductor operator headsets. Up to two Mindshare operator headset jacks can be used with each MAXplus position audio interface.	\$372	\$744	\$308.76	\$617.52	
2	TSM-100-22-TG	Touch Screen Monitor 22" Wide Screen, Medical Grade Monitor	\$1,815	\$3,630	\$1,462.00	\$2,804.00	
2	750M-DM-018	Console Desk Microphone, 18" Extended Boom Gooseneck Electret	\$681	\$1,362	\$665.23	\$1,130.46	
2	750M-100SL-000	Mindshare Console Application Start License	\$6,891	\$13,782	\$5,718.53	\$11,438.06	
Subtotal						\$38,944	\$38,978



Montague Street

System Proposal For:

Date: 2/7/2004

Proposal # 24012001R1

City Model # Description

Infrastructure Items

Qty	Model #	Description	\$8,708	\$6,799	\$5,843.17	\$4,943.17
1	MS-RACK-AD	Mindshare 3U Pre-Wired Rack Assembly including: 18 Slot Cable Cage Array - with Power Supply, 12 Channel Backbone Daughterboard, Patchblock / 25 Pair CAT 3 Telco Amplified Cable Array and Cisco Ethernet Switch				
5	750M-100-000	Mindshare's VoIP Single Line Radio Interface Card - provides station access to multiple common radio systems. This inter-connectivity and advanced control is made possible with Mindshare's versatile audio and serial interface features.	\$1,041	\$5,205	\$264.03	\$4,320.15
1	750M-105-000	Master Aux I/O Rackmount- 18 Relays - Used to support remotely controlled relays, and monitor digital inputs across an IP network. Possible applications include switching analog tone lines from one Mindshare Radio Interface card to another, opening doors, turning on landing lights, ensuring if doors are open, video system monitoring and control, and any other remote control and monitoring operation.	\$2,247	\$2,247	\$1,886.01	\$1,886.91

Subtotal		\$74,281	\$11,234.33
Delivery / Freight (Estimated)		\$483	\$0
Factory System Staging & Optimization		\$3,500	\$4,160.08
MS-MISC-SRV-1 - On Site System Installation		\$4,730	\$4,150.00
HGAC Admin Fee			\$953.07
Total System Cost		\$63,288	\$48,606.52

EXTENDED FACTORY WARRANTY HARDWARE & SOFTWARE OPTION		Included
HW / SW	Total Cost 1 Year	
HW / SW	Total Cost 2 Years	\$1,726
HW / SW	Total Cost 3 Years	\$3,944
HW / SW	Total Cost 4 Years	\$4,656

Training Options		NIC	NIC
Technical Training (Lincoln NE - 3 days -Travel / Lodging costs are responsibility of Dealer)			NIC
Technical Training (On-Site - 3 days)		\$7,500	\$7,500



February 7, 2024

Self Radio, Inc.  
PO Box 76  
Montague, TX 76251-0076  
Attention: Richard Self, Lee Self

Subject: Request for Proposal – # 240129001R1 HGAC

Gentlemen,

Mindshare is pleased to provide the attached Revised Mindshare Dispatch Communication System Proposal for your review and consideration as per your request.

This Proposal is based on our interpretation of information provided through conversations and priced in accordance with our HGAC Contract Pricing structure. Please review to ensure compliance with your requirements.

As requested, the proposed System consists of the MAXplus Series option. The primary components are outlined below with more detailed descriptions and itemized breakdowns included in the attached proposal documentation.

System consists of:

**Two (2) MAXplus Series Dispatch Positions-- Each including:**

- 1 - MAXplus Audio Processor
- 1 - 22" Touch-Screen Monitor
- 2 - Speakers (Select/Unselect)
- 1 - Footswitch
- 1 - Desk Microphone
- 1 - Headset Jack
- 1 - Mindshare Operator Position License

Each Position is provided with:

- NENA Interface
- Crosspatch
- Simul-Select Transmit
- Logging Recorder Interface
- Multi-functional RAPID recall recorder
- Mouse/Trackball control



**Included with the System:**

- 1 - Mindshare 36" Pre-Wired Rack Assembly Including: 16 Slot Card Cage Assy
- 5 - Mindshare's VoIP Single Line Radio Interface Card
- 1 - Master Aux I/O- Rackmount- 18 Relay

**Dealer Notes:**

Unless quoted above, Dealer or Client is responsible for all Network hardware, installation, local taxes, and client training.

Custom engineering items (NRE) are non-cancellable and are payable in full in advance.

Client must agree to allow remote access (Internet or dial-in) to system by Mindshare to provide ability to diagnose, upgrade, and support the system. The first year is included in the quotation. Subsequent annual options are shown at bottom of quotation. This includes annual software upgrades to the system.

Canceled orders are subject to the following restocking charges after order acceptance:

Canceled two weeks (10 business days) or more prior to shipment: 15% of hardware and all expended services. Canceled less than two weeks prior to shipment: 20% of hardware and all expended services. Canceled following shipment: 25% of hardware and all expended services.

Total Mindshare liability of any kind, including but not limited to direct, indirect, or consequential damages and claims for negligence or non-performance, shall be limited to the amounts actually paid for products and services set forth in the order.

Quotations are valid for 60 days from date.

Mindshare accepts orders upon completion of:

Dealer and Credit Application

Written Purchase Order

Completion of Mindshare Data Sheets

Purchase Orders and/or Approvals to Proceed from the End User customer must be issued to

**CSS-Mindshare - 665 Research Drive, Lincoln, NE 68521**

**We will proceed with the HGAC Process and address the proper procedures from there.**

# mindshare

by CSS

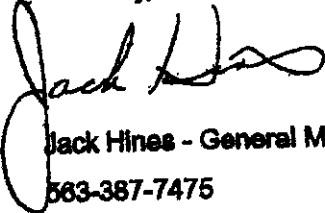
Unless otherwise stated, delivery of the System will occur within a 45-60-day schedule after receipt and acknowledged acceptance of order by Mindshare.

Should there be any questions or need for clarification on our part, we request that you forward them to us for a detailed analysis and response.

Upon verification of dealer provided data information and confirmation of selected options / items listed in our Proposal, a final Bill of Material will be generated and re-submitted for mutual acceptance if required.

We greatly appreciate this opportunity to be of service and invite your careful evaluation of our offer. We are confident you will recognize the superiority in technical and professional content that we offer for this Mission-Critical Communications System, providing the level of excellence our mutual customer requires and deserves.

Sincerely,



Jack Hines - General Manager

563-387-7475

[jackh@css-mindshare.com](mailto:jackh@css-mindshare.com)

cc: T. Hayes - Cambridge Group